

MD ANALYSIS

CA 5 November Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2018 to November 2018 (5 months) Results

CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	151	139	117	108	69
Charter Members	5222	4800	4401	4089	2605
New Members	17147	16563	17205	20687	15972
Drops	12082	14040	12619	18556	10645
Net Growth	11432	8746	10147	7808	9258

November (Only Results)

CA 5	Nov-15	Nov-16	Nov-17	Nov-18
New Clubs	52	24	33	11
Charter Members	1666	740	1033	392
New Members	1962	1555	2462	1920
Drops	1407	1012	1601	1879
Net Growth	2465	1386	2058	515

Statement for 2nd Quarter Results(previous 3 years)

CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
New Clubs	115	85	75
Charter Members	3875	2895	2530
New Members	6449	6682	7992
Drops	7606	7083	9236
Net Growth	3340	3021	1822

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
300	Rep Of China	New Clubs	20	9	21	15	17
		Charter Members	694	448	730	629	646
		New Members	5082	5018	4762	5585	5064
		Drops	3586	3500	3259	3727	1221
		Net Growth	2554	2424	2530	2944	4888
Total	Pei-Jen Chen	New Clubs	20	9	21	15	17
		Charter Members	694	448	730	629	646
		New Members	5082	5018	4762	5585	5064
		Drops	3586	3500	3259	3727	1221
		Net Growth	2554	2424	2530	2944	4888

November (Only) Results

MD	GMT Area	CA 5	Nov-15	Nov-16	Nov-17	Nov-18
300	Rep Of China	New Clubs	2	5	2	1
		Charter Members	76	153	54	30
		New Members	250	188	433	256
		Drops	120	97	89	90
		Net Growth	231	265	413	215
Total	Pei-Jen Chen	New Clubs	2	5	2	1
		Charter Members	76	153	54	30
		New Members	250	188	433	256
		Drops	120	97	89	90
		Net Growth	231	265	413	215

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
300	Rep Of China	New Clubs	3	9	6
		Charter Members	171	292	207
		New Members	952	1107	1399
		Drops	1672	1499	896
		Net Growth	-434	65	811
Total	Pei-Jen Chen	New Clubs	3	9	6
		Charter Members	171	292	207
		New Members	952	1107	1399
		Drops	1672	1499	896
		Net Growth	-434	65	811

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
354	Republic Of Korea	New Clubs	8	9	15	9	7
		Charter Members	312	288	496	343	168
		New Members	1793	1681	1754	1286	1630
		Drops	1300	1720	1238	1519	1450
		Net Growth	983	436	1105	199	432
355	Republic Of Korea	New Clubs	2	3	1	9	3
		Charter Members	85	126	35	334	106
		New Members	1943	1982	1708	1864	1761
		Drops	1242	1397	1190	1238	1364
		Net Growth	884	817	626	1070	588
356	Republic Of Korea	New Clubs	4	9	6	2	4
		Charter Members	130	320	300	111	197
		New Members	1840	1925	1728	1743	1777
		Drops	1362	1671	1358	1108	1457
		Net Growth	676	750	803	830	587
Total	Chul-Jae Lee	New Clubs	14	21	22	20	14
		Charter Members	527	734	831	788	471
		New Members	5576	5588	5190	4893	5168
		Drops	3904	4788	3786	3865	4271
		Net Growth	2543	2003	2534	2099	1607

November (Only) Results

MD	GMT Area	CA 5	Nov-15	Nov-16	Nov-17	Nov-18
354	Republic Of Korea	New Clubs	3	1	2	1
		Charter Members	81	31	78	29
		New Members	298	295	228	380
		Drops	257	140	194	265
		Net Growth	134	196	132	153
355	Republic Of Korea	New Clubs	0	1	1	0
		Charter Members	0	24	37	1
		New Members	241	159	256	254
		Drops	198	161	223	174
		Net Growth	54	35	83	94
356	Republic Of Korea	New Clubs	2	1	0	2
		Charter Members	84	22	2	67
		New Members	241	186	177	318
		Drops	356	147	286	411
		Net Growth	74	64	-93	-22
Total	Chul-Jae Lee	New Clubs	5	3	3	3
		Charter Members	165	77	117	97
		New Members	780	640	661	952
		Drops	811	448	703	850
		Net Growth	262	295	122	225

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
354	Republic Of Korea	New Clubs	7	11	5
		Charter Members	227	327	222
		New Members	948	1447	741
		Drops	1325	1220	1529
		Net Growth	-104	595	-527
355	Republic Of Korea	New Clubs	3	1	1
		Charter Members	133	27	56
		New Members	823	678	735
		Drops	1195	1062	988
		Net Growth	-210	-322	-158
356	Republic Of Korea	New Clubs	9	6	3
		Charter Members	311	257	124
		New Members	729	611	737
		Drops	940	923	841
		Net Growth	250	-35	64
Total	Chul-Jae Lee	New Clubs	19	18	9
		Charter Members	671	611	402
		New Members	2500	2736	2213
		Drops	3460	3205	3358
		Net Growth	-64	238	-621

MD Wise Analysis

MD	GMT Area	CA 5	2017-2018	2018-2019
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	598	545
		Drops	284	271
		Net Growth	342	305
330	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	471	475
		Drops	351	388
		Net Growth	159	116
334	Japan	New Clubs	1	0
		Charter Members	21	0
		New Members	604	568
		Drops	415	369
		Net Growth	240	217
331	Japan	New Clubs	1	0
		Charter Members	21	0
		New Members	243	233
		Drops	148	151
		Net Growth	123	94
332	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	391	347
		Drops	266	270
		Net Growth	144	101
333	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	522	426
		Drops	379	356
		Net Growth	167	85
336	Japan	New Clubs	1	0
		Charter Members	42	0
		New Members	582	546
		Drops	420	360
		Net Growth	218	217
337	Japan	New Clubs	0	1
		Charter Members	0	27
		New Members	559	512
		Drops	410	430
		Net Growth	171	131
Total Masayoshi Maruyama, Yasuhisa Nakamura		New Clubs	3	1
		Charter Members	84	27
		New Members	3970	3652
		Drops	2673	2595
		Net Growth	1564	1266

November (Only) Results

MD	GMT Area	CA 5	Nov-17	Nov-18
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	67	51
		Drops	38	43
		Net Growth	33	9
330	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	36	82
		Drops	43	60
		Net Growth	1	23
334	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	82	44
		Drops	69	79
		Net Growth	18	-34
331	Japan	New Clubs	1	0
		Charter Members	21	0
		New Members	39	22
		Drops	23	23
		Net Growth	37	2
332	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	46	37
		Drops	29	32
		Net Growth	17	6
333	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	76	59
		Drops	43	61
		Net Growth	36	-2
336	Japan	New Clubs	0	0
		Charter Members	4	0
		New Members	99	71
		Drops	52	53
		Net Growth	51	22
337	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	76	70
		Drops	66	49
		Net Growth	12	21
Total Masayoshi Maruyama, Yasuhisa Nakamura		New Clubs	1	0
		Charter Members	25	0
		New Members	521	436
		Drops	363	400
		Net Growth	205	47

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2017-2018 2nd Qtr
335	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 254 263 -3
330	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 179 250 -50
334	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 221 400 -165
331	Japan	New Clubs Charter Members New Members Drops Net Growth	1 22 90 90 24
332	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 117 179 -59
333	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 178 271 -88
336	Japan	New Clubs Charter Members New Members Drops Net Growth	0 14 218 302 -64
337	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 234 349 -111
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs Charter Members New Members Drops Net Growth	1 36 1491 2104 -516

MD Wise Analysis

MD	GMT Area	CA 5	2018-2019
310	Thailand	New Clubs Charter Members New Members Drops Net Growth	5 193 371 198 417
Total	Prayat Sirinaphaphan	New Clubs Charter Members New Members Drops Net Growth	5 193 371 198 417

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	40
		New Members	3	2	13	3	2
		Drops	2	34	7	6	9
		Net Growth	1	-32	6	-3	33
303	Hong Kong China Macao	New Clubs	2	3	3	0	0
		Charter Members	49	98	83	0	0
		New Members	200	138	127	0	0
		Drops	153	138	128	0	0
		Net Growth	111	113	91	0	0
	China	New Clubs	87	82	56	30	6
		Charter Members	3191	2880	2350	1464	426
		New Members	3857	3941	4892	4022	25
		Drops	2368	3984	4133	6408	621
		Net Growth	4959	3141	3536	-422	141
Total	Ziyu Lin	New Clubs	89	85	59	30	8
		Charter Members	3240	2978	2433	1464	466
		New Members	4060	4081	5032	4025	27
		Drops	2523	4156	4268	6414	630
		Net Growth	5071	3222	3633	-425	174

November (Only) Results

MD	GMT Area	CA 5	Nov-15	Nov-16	Nov-17	Nov-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	0	0	0
		Drops	1	1	0	0
		Net Growth	1	-1	0	0
303	Hong Kong China Macao	New Clubs	0	1	0	0
		Charter Members	14	29	0	0
		New Members	10	9	0	0
		Drops	17	8	0	0
		Net Growth	10	31	0	0
	China	New Clubs	40	9	14	0
		Charter Members	1266	348	489	23
		New Members	671	450	575	7
		Drops	245	172	227	60
		Net Growth	1749	664	903	-16
Total	Ziyu Lin	New Clubs	40	10	14	0
		Charter Members	1280	377	489	23
		New Members	683	459	575	7
		Drops	263	181	227	60
		Net Growth	1760	694	903	-16

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	2	7	0
		Drops	5	6	30
		Net Growth	-3	1	-30
303	Hong Kong China Macao	New Clubs	0	1	0
		Charter Members	14	33	0
		New Members	40	34	0
		Drops	57	37	0
		Net Growth	3	31	0
	China	New Clubs	78	45	32
		Charter Members	2632	1668	1173
		New Members	1932	1739	1903
		Drops	910	840	1241
		Net Growth	3855	2754	2025
Total	Ziyu Lin	New Clubs	78	46	32
		Charter Members	2646	1701	1173
		New Members	1974	1780	1903
		Drops	972	883	1271
		Net Growth	3855	2786	1995

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	4	0
		Charter Members	0	0	0	117	57
		New Members	0	0	0	42	28
		Drops	0	0	0	119	23
		Net Growth	0	0	0	52	64
301	Philippines	New Clubs	20	14	4	9	15
		Charter Members	533	349	112	336	431
		New Members	872	679	803	816	705
		Drops	1490	780	672	695	1043
		Net Growth	-16	332	282	531	164
308	Brunei Malaysia Singapore	New Clubs	6	4	6	11	8
		Charter Members	170	146	160	250	237
		New Members	928	763	904	845	767
		Drops	307	575	345	461	473
		Net Growth	841	395	758	682	576
204	Cnmi Guam Marshall Islands	New Clubs	0	1	0	0	0
		Charter Members	1	33	0	0	45
		New Members	37	57	35	38	37
		Drops	35	26	42	93	81
		Net Growth	7	66	-7	-55	16
Total		New Clubs	26	19	10	24	23
Ek Phang Bobby Eng		Charter Members	704	528	272	703	770
		New Members	1837	1499	1742	1741	1537
		Drops	1832	1381	1059	1368	1620
		Net Growth	832	793	1033	1210	820

November (Only) Results

MD	GMT Area	CA 5	Nov-15	Nov-16	Nov-17	Nov-18
NA	Undistricted	New Clubs	0	0	4	0
		Charter Members	0	0	115	0
		New Members	0	0	0	0
		Drops	0	0	3	6
		Net Growth	0	0	113	-6
301	Philippines	New Clubs	3	3	3	3
		Charter Members	98	64	90	73
		New Members	99	127	135	138
		Drops	95	141	106	257
		Net Growth	119	53	121	-40
308	Brunei Malaysia Singapore	New Clubs	0	2	0	2
		Charter Members	2	46	1	73
		New Members	75	37	60	56
		Drops	36	53	33	124
		Net Growth	47	31	37	7
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	4	9	3
		Drops	3	1	7	30
		Net Growth	5	3	2	-27
Total		New Clubs	3	5	7	5
Ek Phang Bobby Eng		Charter Members	100	110	206	146
		New Members	180	168	204	197
		Drops	134	195	149	417
		Net Growth	171	87	273	-66

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	0	0	5
		Charter Members	0	0	144
		New Members	0	0	6
		Drops	0	0	18
		Net Growth	0	0	134
301	Philippines	New Clubs	7	4	8
		Charter Members	191	86	217
		New Members	407	492	490
		Drops	775	723	724
		Net Growth	-141	-132	9
308	Brunei Malaysia Singapore	New Clubs	2	4	4
		Charter Members	57	103	102
		New Members	298	250	218
		Drops	256	294	397
		Net Growth	125	88	-57
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	40	14	20
		Drops	43	32	55
		Net Growth	1	-17	-35
Total	Ek Phang Bobby Eng	New Clubs	9	8	17
		Charter Members	249	189	463
		New Members	745	756	734
		Drops	1074	1049	1194
		Net Growth	-15	-61	51

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	1	0
		Charter Members	0	2	0	20	0
		New Members	7	16	8	9	15
		Drops	28	14	10	16	3
		Net Growth	-21	8	-2	13	12
310	Thailand	New Clubs	2	5	5	12	0
		Charter Members	57	110	135	315	0
		New Members	585	361	471	305	0
		Drops	209	201	237	286	0
		Net Growth	453	296	419	355	0
303	Hong Kong China Macao	New Clubs	0	0	0	3	1
		Charter Members	0	0	0	86	32
		New Members	0	0	0	159	138
		Drops	0	0	0	207	107
		Net Growth	0	0	0	48	74
Total	Teresa Mann	New Clubs	2	5	5	16	1
		Charter Members	57	112	135	421	32
		New Members	592	377	479	473	153
		Drops	237	215	247	509	110
		Net Growth	432	304	417	416	86

November (Only) Results

MD	GMT Area	CA 5	Nov-15	Nov-16	Nov-17	Nov-18
NA	Undistricted	New Clubs	0	0	1	0
		Charter Members	2	0	20	0
		New Members	12	0	0	8
		Drops	0	3	3	1
		Net Growth	18	-3	17	7
310	Thailand	New Clubs	2	1	4	0
		Charter Members	43	23	102	0
		New Members	57	100	54	0
		Drops	79	88	56	0
		Net Growth	23	48	100	0
303	Hong Kong China Macao	New Clubs	0	0	1	0
		Charter Members	0	0	20	0
		New Members	0	0	14	19
		Drops	0	0	11	12
		Net Growth	0	0	25	7
Total	Teresa Mann	New Clubs	2	1	6	0
		Charter Members	45	23	142	0
		New Members	69	100	68	27
		Drops	79	91	70	13
		Net Growth	41	45	142	14

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	1	0	1
		Charter Members	29	0	20
		New Members	15	4	7
		Drops	0	7	21
		Net Growth	48	-3	6
310	Thailand	New Clubs	5	4	7
		Charter Members	109	102	186
		New Members	263	299	201
		Drops	428	440	364
		Net Growth	-50	-4	34
303	Hong Kong China Macao	New Clubs	0	0	2
		Charter Members	0	0	43
		New Members	0	0	44
		Drops	0	0	28
		Net Growth	0	0	62
Total	Teresa Mann	New Clubs	6	4	10
		Charter Members	138	102	249
		New Members	278	303	252
		Drops	428	447	413
		Net Growth	-2	-7	102

